

Student Loan Forgiveness



### Savi Partnership

- Non-Profit, Founded 2017
- Currently working with 500+ US employers
- Identified \$3B of student loan forgiveness since inception
- Borrowers have synced \$6B of their debt through the Savi tool
- 1.3M members
- Discounted fees through the NACo PPI partnership



## Student Loan Forgiveness

4M+

Americans are eligible for student loan forgiveness

**Average student debt** balance in 2023

\$37k \$300B

In in available loan reductions or forgiveness

40%

**Borrowers missed their** first student loan payment in October 2023

100k 2+hr

**Borrowers** were billed the wrong amount on their October 2023 statement.

Typical wait time to connect with your student loan servicer in Q4 2023

### Government Employee Impacts

- 46% of State and Local Government employees said they were extremely or very worried about paying back their student loans.
- Across the public service careers and programs studied, the average student loan debt is estimated to be \$12,785 for associate degree holders, \$23,052 for those with a bachelor's degree, \$37,598 for workers with a master's degree, and \$70,404 for those holding a doctoral degree.
- 86% of Americans say they'd commit to a job for five or more years if they received student loan repayment benefits.
- More than half (59%) of state and local government employees indicated they were considering voluntarily leaving their jobs in 2022.

# Key Forgiveness Programs

#### **PSLF**

**Public Student Loan Forgiveness** 

**IDR** 

**Income Driven Repayment** 

Created in 2007
College Cost Reduction Act

150+ potential programs available

Based on employment Public Sector or Non-Profit

**Based on income and** varies by program

Requires employer to verify employment

Employee must re-apply every year

Forgives loan balance after 120 qualified payments

Lowers employee monthly payment

#### Savi Capabilities





**Standard Process** 



Check eligibility prior to application





Applications pre-filled and available via docusign





**Employer verification support for PSLF** 





Submit and track applications





Tracking dashboard and follow up support



**(V)** 

**50%** 

**99**%

**Application Acceptance Rate** 

# Savi Program Options

	Basic	<b>Essential</b>	Pro
Loan forgiveness calculator	$\bigcirc$	$\bigcirc$	$\bigcirc$
Scan of 150+ eligible forgiveness options	$\bigcirc$	<b>S</b>	$\bigcirc$
Online application support and processing	X	<b>S</b>	$\bigcirc$
Employee application tracking dashboard	X	<b>S</b>	$\bigcirc$
Employer online verify with dashboard	X	<b>S</b>	$\bigcirc$
Unlimited loan concierge access	X	X	$\bigcirc$
Annual Cost - Per Registered Member (Significantly Discounted)	FREE!	<b>\$70</b>	\$150

## Hennepin County, MN





#### **County Employees**

- ∘ ~10,000 employees
- Estimate 1/3 with student debt
- \$33,604 State of MN avg debt per borrower
- HR manually processing PSLF forms



#### **New Employee Benfeit**

- County launched in December 2023.
- Hennepin County covered the concierge fees for all eligible empoylees
- 500 enrolled in first 4 weeks

\$14,500,000

#### YTD Identified Debt Relief

- First 700 employees found \$12M in new student debt relief
- Savi assisting HR team in employer verifications
- Loan concierge for each employee

# **Program Options**

Benefit	Voluntary Benefit	Employer Paid	
Website	General Website	Custom Employer Website	
Employee Form Support	Yes	Yes	
Employer Tracking Dashboard	No	Yes	
Employer Tracking Dashboard	No	Yes	
Enrollment Expecations	20% of employees with debt	85% of employees with debt	
Employer Annual Cost	No Cost Employee covers Essential or Pro, if they need the service.	Essential - \$70 per user Pro - \$150 per user Loan Calculator - No cost	

### Program Contacts

Interested in putting this tool in the hands of your employees?

We would love to have a conversation with you and your team!

www.publicpromiseinsurance.org/studentdebt

OR

**Tim Brown** 

713-820-0909

TBrown@naco.org